



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



SUSTAINABLE DEVELOPMENT GOAL 9
INDUSTRY, INNOVATION AND INFRASTRUCTURE



UNIDO NETWORK OF INVESTMENT AND
TECHNOLOGY PROMOTION OFFICES

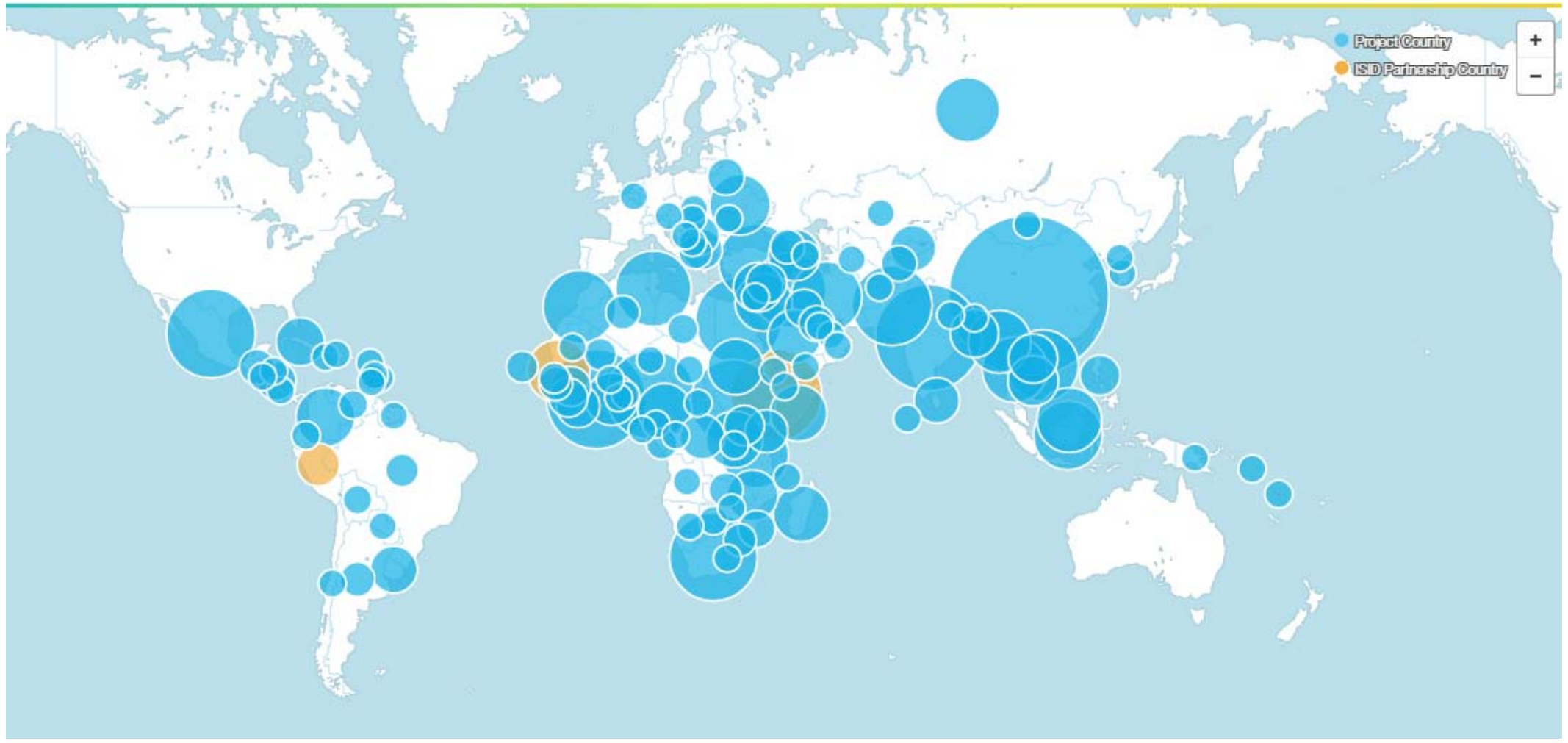
ROME, ITALY





UNIDO Nowadays – 168 Member Countries (HQ in Vienna)

860 ONGOING PROJECTS





UNIDO Priorities

1

Poverty reduction through productive activities

2

Energy and Environment

3

Trade capacity-building

4

Cross-cutting issues

- Women and youth empowerment
- South-South cooperation
- Least Developed Countries





UNIDO Keyword

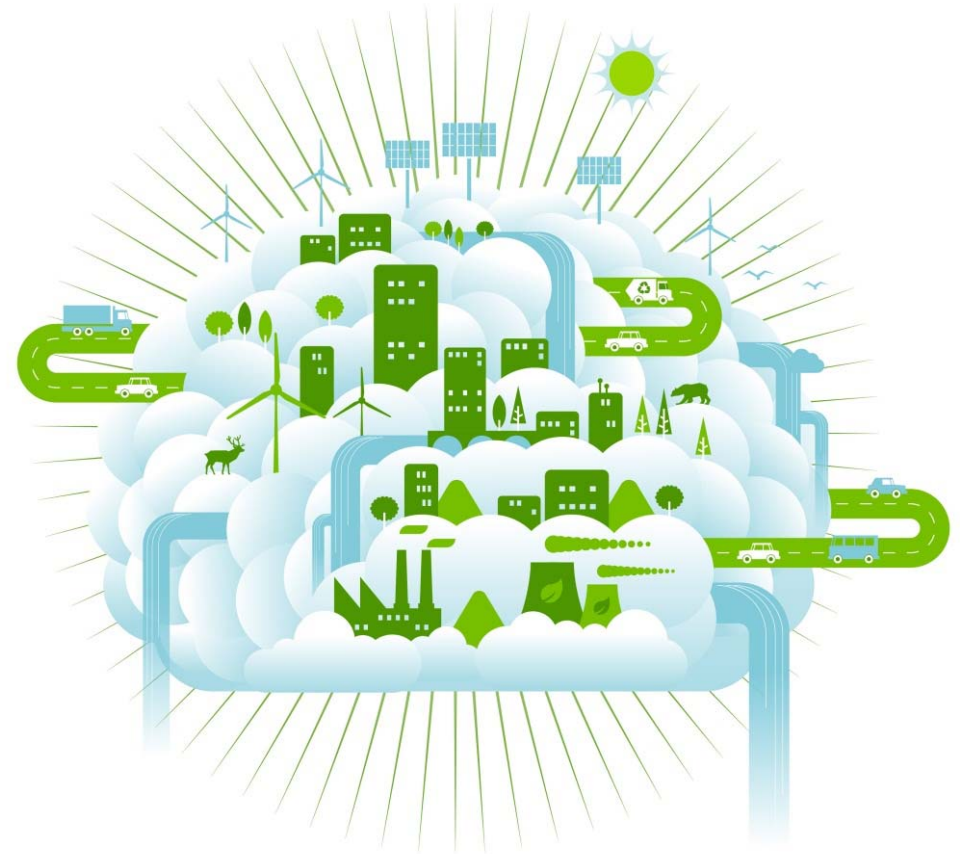
ISID - Inclusive & Sustainable Industrial Development

CREATING SHARED PROSPERITY

SAFEGUARDING THE ENVIRONMENT

PARTNERING FOR PROSPERITY

STRENGTHENING KNOWLEDGE AND INSTITUTIONS





SUSTAINABLE DEVELOPMENT GOALS

#SDG9

1 NO POVERTY

2 ZERO HUNGER

3 GOOD HEALTH AND WELL-BEING

4 QUALITY EDUCATION

5 GENDER EQUALITY

6 CLEAN WATER AND SANITATION

7 AFFORDABLE AND CLEAN ENERGY

SUSTAINABLE DEVELOPMENT GOALS

GOAL 9

Build resilient infrastructure, promote sustainable industrialization and foster innovation

#GlobalGoals



12 RESPONSIBLE CONSUMPTION AND PRODUCTION

13 CLIMATE ACTION

SUSTAINABLE DEVELOPMENT GOALS

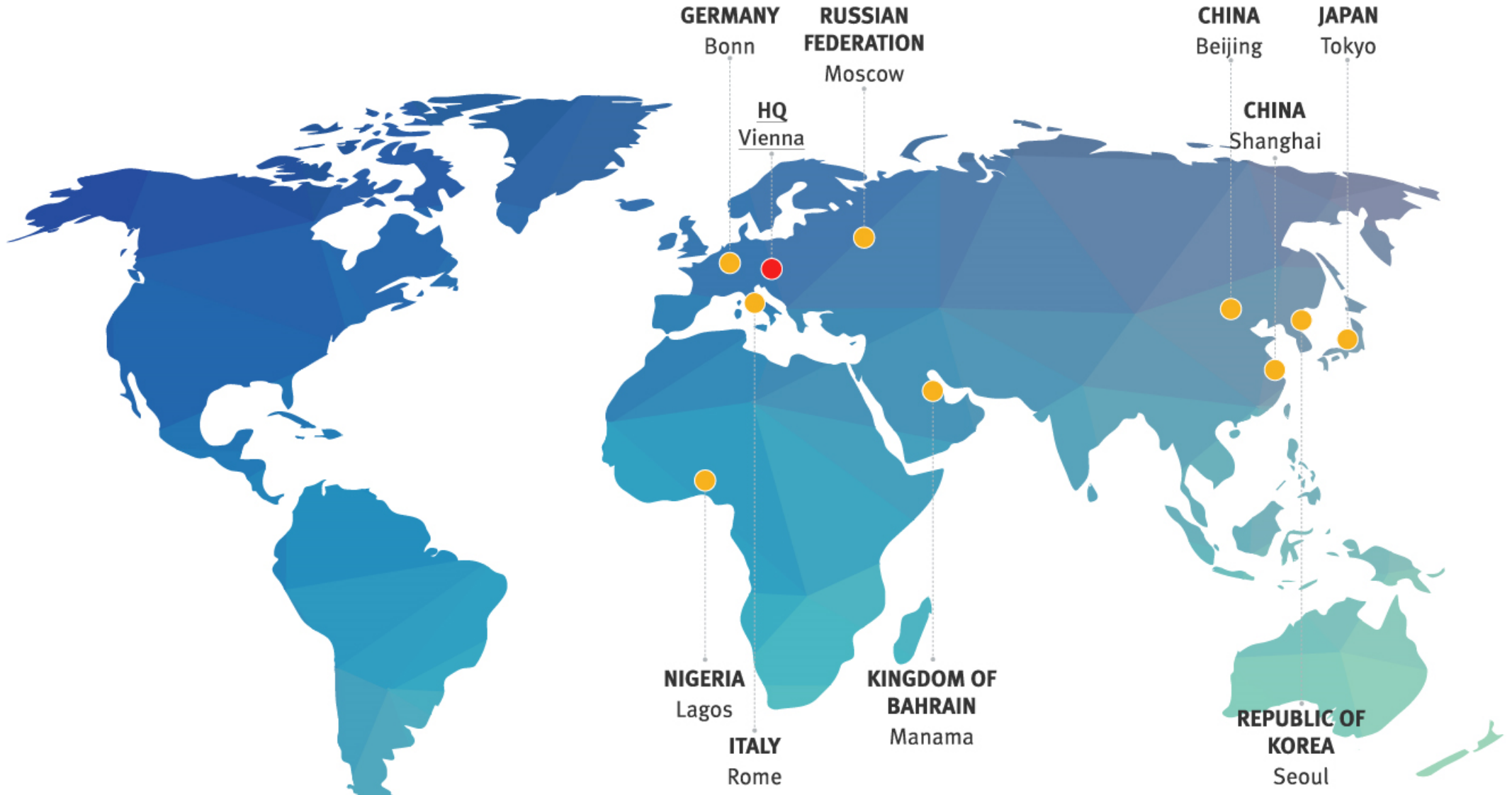


UNIDO and ITPOs

- Creation of ITPOs through **agreements** between the hosting countries and UNIDO
- **Collaboration** with public and private institutions on industrial development issues acting as international honest broker
- **Dissemination** of the latest information on the legal and economic framework, on the investment and industrial cooperation opportunities
- **Identification** and promotion of **specific** investment opportunities
- **Promotion** of investments and technology transfer through investors and technology suppliers
- Organization of **business delegations** to visit trade fairs and investment forums



UNIDO ITPO Network





UNIDO ITPO Italy

ESTABLISHMENT

The Office was established in 1985 thanks to the agreement signed between UNIDO and the Italian Government.

MANDATE

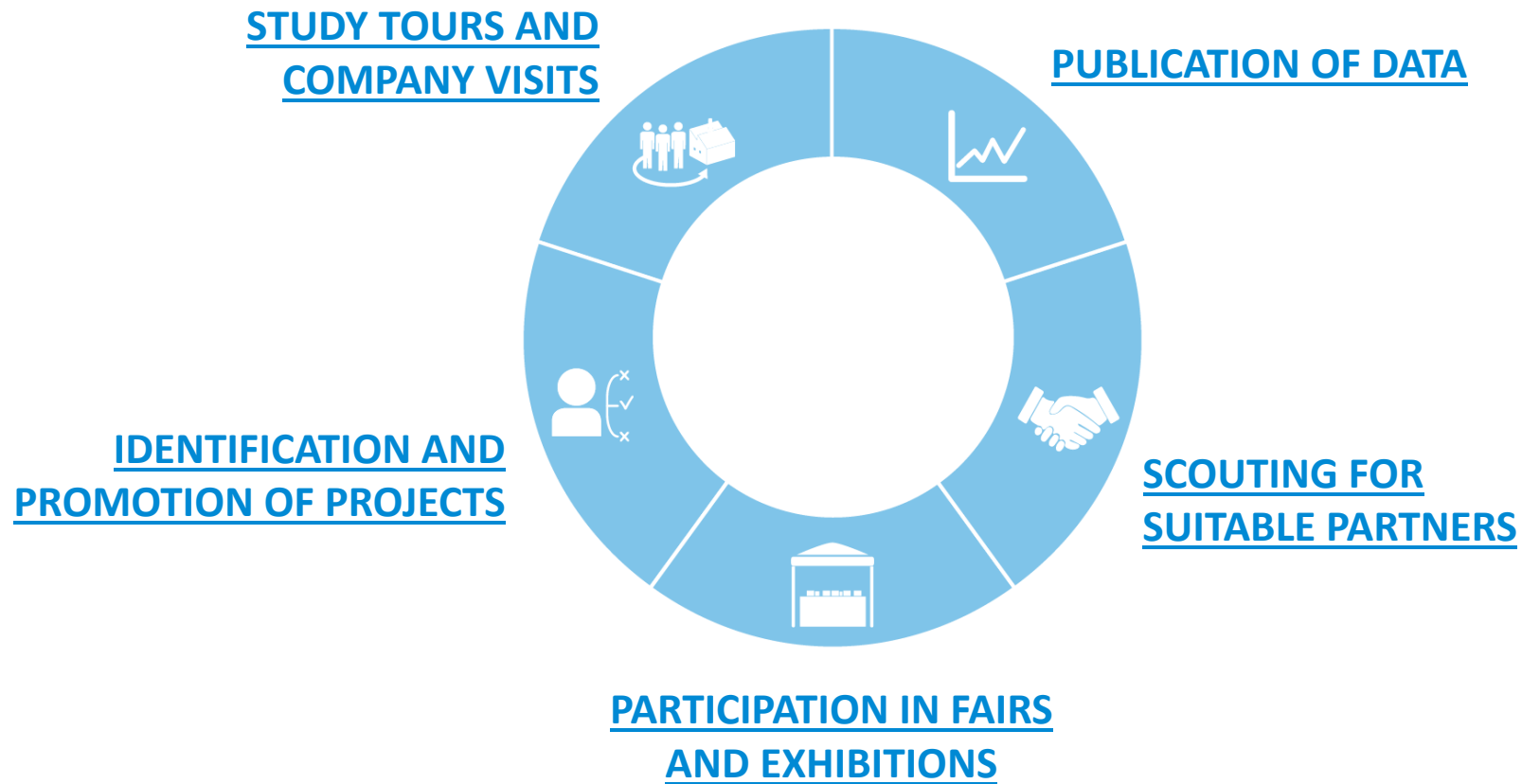
Support the competitiveness of SMEs in developing countries through the transfer of technical, administrative and management resources, required to implement industrial projects

SECTORS

The activity focuses on the main industrial sectors of Italian excellence, such as agro-industry, leather and footwear, clothing and textiles, energy and environment.



SERVICES TO COMPANIES





SERVICES TO INSTITUTIONS

STUDY TOURS FOR
INSTITUTIONAL REPRESENTATIVES

PREPARATION OF TECHNICAL
ASSISTANCE PROGRAMMES



PROMOTION OF INVESTMENT
OPPORTUNITIES IN DEVELOPING
COUNTRIES

ASSISTANCE IN STRENGTHENING OF
JOINT VENTURES IN DEVELOPING
COUNTRIES

IMPLEMENTATION OF THE
DELEGATE PROGRAMME

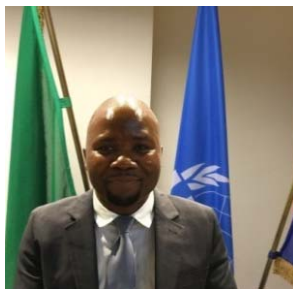


Delegates Programme - UNIDO ITPO Italy

Delegates represent an important link between

- local institutions
- our office
- the Italian business community

Mr. Delfim Vilissa
from **MOZAMBIQUE**



2016

Ms. Karen Giffard
from **BOTSWANA**



2017

Ms. Malebogo Kote
Mr. Kabaswele Kabaswele
from **BOTSWANA**



2017

Mr. Amir Doudabi Nezhad
from **IRAN**



2017

Main countries of intervention of UNIDO ITPO Italy

Latin America

Cuba

MENA

Bahrain
Egypt
Jordan
Lebanon
Morocco
Palestine
Tunisia
UAE

Sub-Saharan Africa

Botswana
Ethiopia
Ghana
Guinea
Ivory Coast
Mauritania
Mozambique
Senegal

Asia

China
Iran
Myanmar
Pakistan
Philippines



Project in the Islamic Republic of Iran

Support to Iran's SMEs through investment promotion and technology transfer in energy and environment

www.unido.it/iran



Project Objective in Iran

- Strengthen **competitiveness** of industrial SMEs in Iran by identifying and promoting sustainable investment and technology transfer opportunities in selected renewable energy and environment sectors
- **Identification and formulation of a portfolio of local projects** to be promoted within the Italian business community in order to **support new investments** in Iran and **provide opportunities for technological upgrading of local SMEs** operating in the sectors of interest



Project Activities in Iran

- Establishment of two **local consultants** (1 technician and 1 business developer)
- Scouting and identification of ad hoc portfolio of **sustainable investment opportunities** in the country, in cooperation with local stakeholders
- Promotion of selected investment projects within the Italian business community
- **Follow up** activities to ensure interaction and facilitate partnerships between Iranian and Italian counterparts



Companies supported

- More than **30 Italian companies involved** with dissemination of detailed information and dedicated meetings during promotional events in Italy
- **12 Italian companies** directly supported through exchange of information and interaction with UNIDO ITPO Italy local consultants in Iran
- **4 Italian companies** supported by UNIDO ITPO Italy local consultants during missions to Tehran
- **10 local SMEs** scouted and visited





Main Activities Implemented

- **Workshop on innovative waste heat recovery technology** supporting Iranian SMEs operating in the cement sector organized on August 2017 in Tehran in collaboration with the Renewable Energy and Energy Efficiency Organization (**SATBA**) affiliated to the Iranian Ministry of Energy
- Scouting of an Iranian business delegation and participation to **ECOMONDO** 2017 International fair (7th-10th November 2017) on green and circular economy
- Selection of an Iranian official from SATBA hosted in Italy for two weeks on November 2017 in the framework of UNIDO ITPO Italy **Delegate Programme**



Industrial Investment opportunities in selected energy and environment sectors

- **13 Proposals selected** after the plants visits performed and the assessment of the projects
- Local SMEs operating in different areas of the country and multiple sectors of activity, such as agro-industry, automotive, cement and renewable energy
- Interest for **partnerships and transfer of technology** mainly in the energy efficiency, solar, wind and water treatment sectors





Local SMEs included in the portfolio of Investment opportunities

- Ghazal Industrial Group (projects 01 and 02)
- Dena Tire (projects 03 and 04)
- Saveh Cement Plant (projects 05, 06 and 07)
- Darab Cement (project 08)
- Sana System I.P (projects 09 and 10)
- Peyvan Golestan Cement (projects 11 and 12)
- Beheen Energy Pouyan Mehr (project 13)





Thanks for your attention



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